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Informe Semanal de Oportunidades

BRASIL FOODS: A FOOD GIANT IS BORN

Brasil Foods, resulting from the Sadia-Perdigão merger, is born and positions itself as Brazil's number five exporter. Sadia and Perdigão together account for around 80% of the frozen product market, 57% of the processed meat market and 67% of margarine sales in Brazil. The new company represents about 33% of the bird slaughter and 31% of the hog slaughter in Brazil. The company's share of chicken exports will be 52%, in volume. Its share of pork exports will be 42%. In addition to being leaders in the poultry and pork sectors, the two companies are starting activities in the beef segment. In late 2008, Sadia owned 17 industrial facilities and 12 distribution centers in Brazil. Perdigão, for its part, operated in 25 meat plants, 15 dairy plants and 28 distribution centers in Brazil. The synergy gains derived from the merger are estimated at 10.6 billion reais. *Source: Beefpoint.*

DEDINI BOOSTS SALES IN OTHER SEGMENTS

With headquarters in Piracicaba and units in Sertãozinho, Dedini SA Indústrias de Base bets on customer segment diversification. The sugar mill and alcohol distillery sector, which used to be the only customer, now coexists with at least eight other sectors, including biodiesel, juice and sewage treatment. This diversification is reflected in the company's turnover. Last year, 883 million reais out of 2.2 billion reais represented mill and distillery operations. This year, turnover is projected at 1.8 billion reais and the sugar/energy sector is expected to account for 700 million reais, Sérgio Leme, Dedini President, said yesterday in Ribeirão Preto. According to him, the Sertãozinho facility, specializing in boilers, is contained in the company's expansion plans. Dedini has also reported the construction of a biodiesel plant in Colombia and plans to build more biodiesel facilities once its blend expands to diesel oil. *Source: CEISE.*

MARFRIG RESUMES OPERATIONS IN RONDÔNIA AND MATO GROSSO DO SUL

Last Tuesday, Marfrig Alimentos SA announced the resumption of cattle slaughter operations in the facilities in Chupinguaia (Rondônia state) and Porto Murtinho (Mato Grosso do Sul state). After some modernization and expansion reforms, operations in Chupinguaia will restart on May 21 with an installed capacity of 1,500 head/day, beginning in October 2008. Porto Murtinho operations will be resumed on May 25 with a slaughter capacity of 850 head/day. Resumed operations in these two plants will increase the use of Marfrig's production capacity, which is now 13,300 head/day in Brazil and 20,950 head/day in total. *Source: Beefpoint.*

NATIONAL FOODS TO SELL SOME OPERATIONS TO PARMALAT

The subsidiary of Japanese company Kirin Holding in Australia, National Foods Ltd, will sell some of its dairy operations in this country to Parmalat Food Products, as part of its acquisition of Dairy Farmers for 910 million Australian dollars (US\$704.49 million) made last year. National Foods will sell a portfolio of fresh milk operations including the Lidcombe and Clarence Gardens plants, as well as licenses to market brands and distribution networks in New South Wales, South Australia and Australia Capital Territory. The manufacturing operations had combined revenue of about 200 million Australian dollars (US\$154.83 million) in 2007/09 and tangible assets of around 60 million Australian dollars (US\$46.45 million). *Source: MilkPoint.*

BNDES TO USE LOANS FOR ENVIRONMENTAL PROTECTION

The possibility to offer differential interest rates to companies with higher levels of environmental responsibility and the development of green financial products are some of the restructuring objectives of the environment area of the Brazilian Development Bank (BNDES). One of the aims is to improve and standardize the requirements for loans, which may, in the future, allow for differential interest rates based on the environmental commitment of the projects. The new area will be responsible for the creation of private equity funds to foster carbon credit projects. This new area will also be in charge of the administration of the Amazon Fund, a Government initiative intended to reduce deforestation. The first contribution, of US\$100 million, was made by Norway's Government, which has undertaken to disburse up to US\$1 billion. *Source: O Estado de São Paulo.*